

# AIVRM



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# The AIVRM Team



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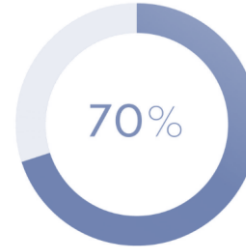
# Agenda

- Project motivation
- Problem Statement / Our Solution
- Hypothetical Company
- Live Demo
- AIVRM Architecture / Threat Modeling
- Q and A

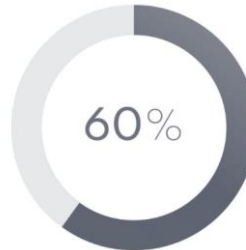
# The Motivation



- According to a survey by the Ponemon Institute:



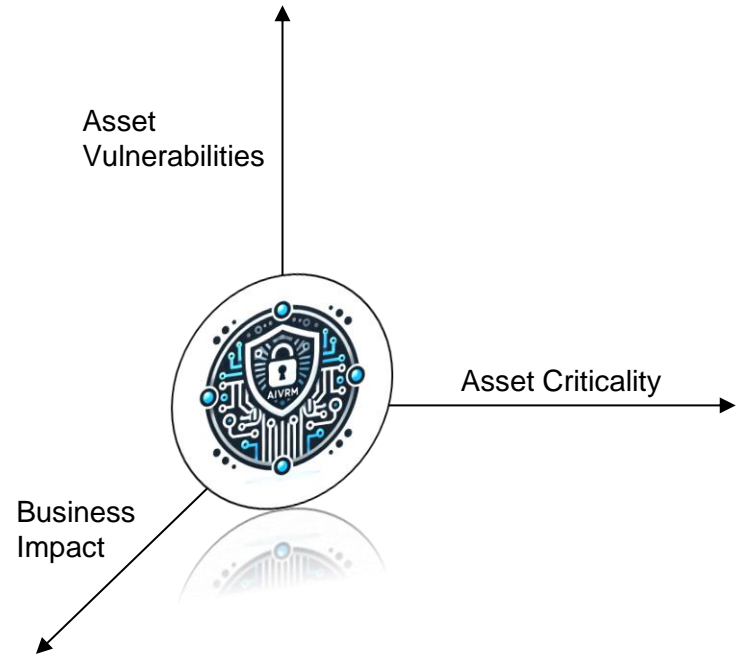
IT professionals believe financial quantification of cyber risk is inadequate.



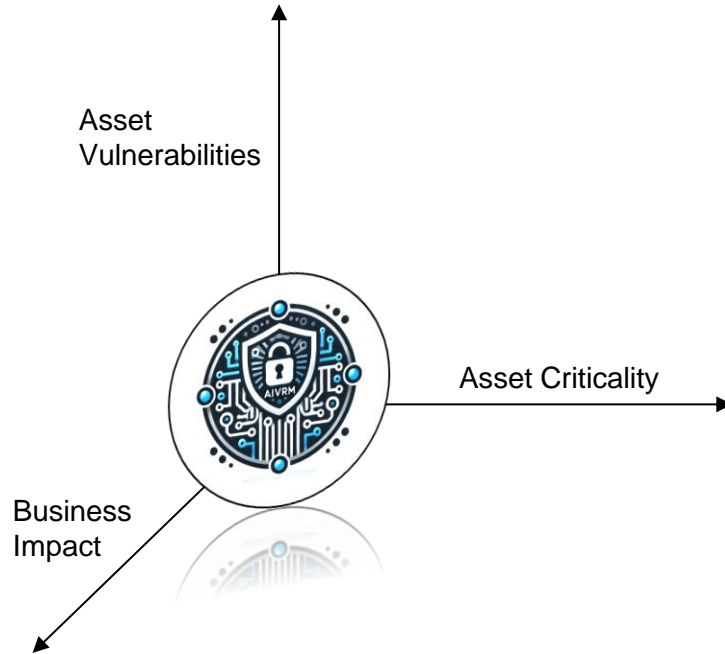
Organizations that do not calculate business impact during cyber risk assessment.

# The Problem / Our Solution

- **The Problem is Strategic Disconnect:** Leadership focuses on business impact, while security teams prioritize technical vulnerabilities, causing misalignment.
- **AIVRM Solution:** Provides business impact insights on vulnerabilities, helping prioritize threats that affect critical assets.
- **Unified Approach:** Aligns security team efforts with leadership goals, enhancing organizational resilience and cybersecurity.
- **The AIVRM Triad:** Builds on three core principles: asset criticality, asset vulnerabilities, and business impact.



# AIVRM Triad



- Leverage Machine Learning to analyze network traffic and score assets based on criticality metrics defined.
- Ingest vulnerability scanning reports and asset information.
- Define business impact of assets unique to an organization.
- Create scoring system which clearly defines both the technical and business impact of assets.

# Demo Company – ACME Inc.



- Manufacturer of widgets and widget accessories.
- AIVRM installed on-premise.
- Data ingested from the following sources:
  - ManageEngine AssetExplorer
  - Nessus Vulnerability Scanner
  - PCAPs from perimeter Palo Alto firewall.

# ACME Inc. Company Profile

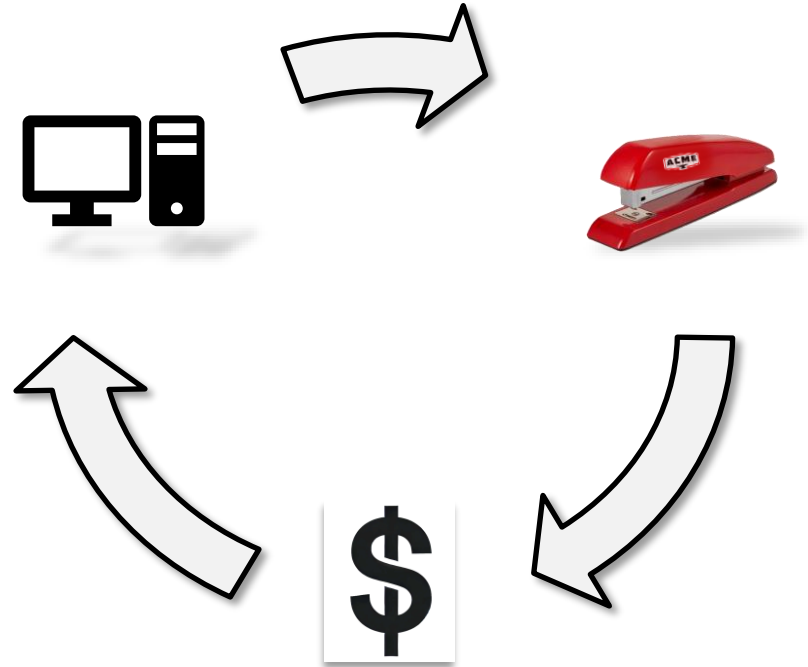
- CISO: Bill Lumbergh
- # of Employees: 104
- # of Customers: 957
- Company Sales: Business to Business
- Top selling widget in 2024: Milton's Red Stapler
- Total Yearly Company Revenue: \$10,134,576





# ACME Inc. Data Sources (Assets)

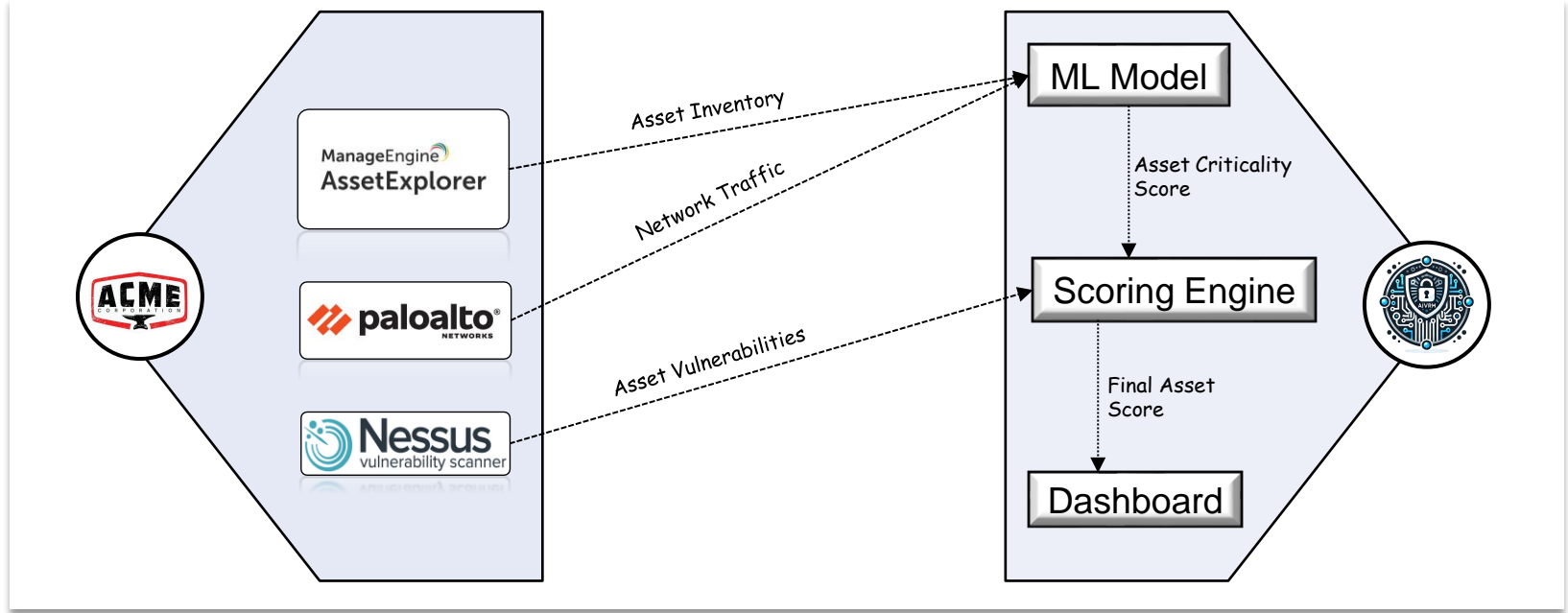
- Ten machines evaluated for demonstration purposes:
  - 4 Linux / 6 Windows Operating Systems
- To provide use-case clarity, the “Red Stapler” business line and associated machines will be examined further.



# Live Demo



# AIVRM System Overview



# Defining Asset Criticality

```
** Optimal K chosen: 2

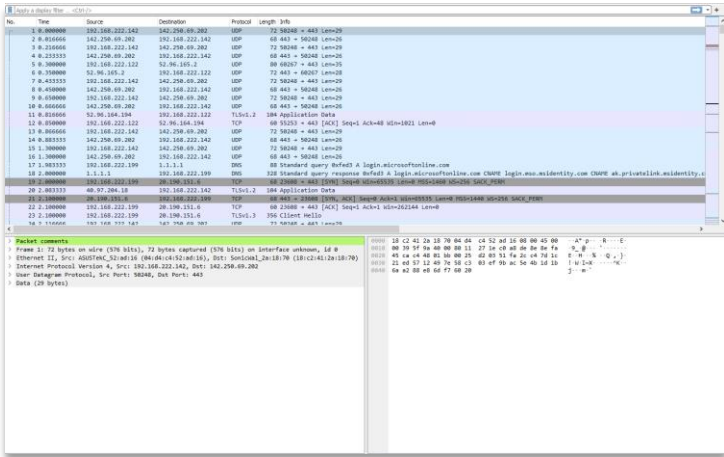
Cluster Centers:
[[ 1.14679989e-02  6.54030274e-03 -3.77475828e-15]
 [ 1.80705823e-02  1.18122269e-02  1.00000000e+01]]

Critical Cluster Labels: [1]

K-Means clustering identified high traffic IPs:
      src_ip      dst_ip ... insecure_protocol cluster
3669  192.168.222.117  23.35.98.83 ...           1           1
3685           23.35.98.83  192.168.222.117 ...           1           1
11886  192.168.222.117  142.250.69.195 ...           1           1
11905  192.168.222.117  23.206.171.25 ...           1           1
11932  142.250.69.195  192.168.222.117 ...           1           1
...           ...           ...           ...           ...
176709  192.168.222.142  23.209.116.49 ...           1           1
176949  23.209.116.49  192.168.222.142 ...           1           1
177391  192.168.222.142  69.164.40.0 ...           1           1
177428  69.164.40.0  192.168.222.142 ...           1           1
177709  192.168.222.199  192.168.222.255 ...           1           1

[106 rows x 11 columns]
      IP      score  final_score
0  192.168.222.1  3485.50  5.753371
1  192.168.222.117  149955.25  7.945391
2  192.168.222.118  3396.00  5.738216
3  192.168.222.119  7249.50  6.180052
4  192.168.222.122  1451564.25  9.268287
```

# ML Model – Parse Network Traffic



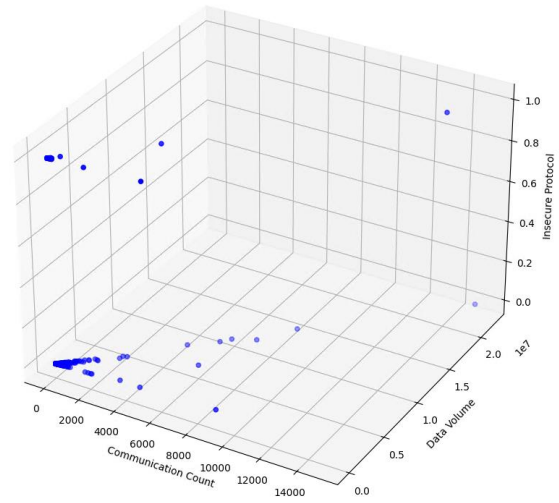
No.	Time	Source	Destination	Protocol	Length	Info
3	8.300000	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
3	8.816666	192.168.222.142	192.168.222.142	UDP	68	443 → 50248 Len=20
3	8.116666	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
4	8.233333	192.168.89.202	192.168.222.142	UDP	68	443 → 50248 Len=20
5	8.300000	192.168.222.122	52.861.160.2	UDP	80	60207 → 443 Len=20
6	8.330000	52.861.160.2	192.168.222.122	UDP	72	443 → 60207 Len=20
7	8.413333	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
8	8.450000	192.168.89.202	192.168.222.142	UDP	68	443 → 50248 Len=20
8	8.500000	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
10	8.666666	192.168.89.202	192.168.222.142	UDP	68	443 → 50248 Len=20
11	8.816666	52.861.160.204	192.168.222.122	TLSv1.2	188	Application Data
12	8.850000	192.168.222.122	52.861.160.104	TCP	68	50203 → 443 [ACK] Seq=1 Ack=48 Win=1802 Len=0
13	8.866666	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
14	8.883333	192.168.89.202	192.168.222.142	UDP	68	443 → 50248 Len=20
15	1.000000	192.168.222.142	192.168.89.202	UDP	72	50248 → 443 Len=20
16	1.000000	192.168.89.202	192.168.222.142	UDP	68	443 → 50248 Len=20
17	1.083333	192.162.222.199	1.1.1.1	DNS	88	Standard query request 0x7a21 A login.microsoftonline.com CN=0 login.microsoftonline.com CN=0 login.microsoftonline.com
18	1.000000	1.1.1.1	192.168.222.199	DNS	128	Standard query response 0x7a21 A login.microsoftonline.com CN=0 login.microsoftonline.com CN=0 login.microsoftonline.com
19	1.000000	192.168.222.142	192.168.222.142	TLSv1.2	188	Application Data
20	1.013333	69.97.206.10	192.168.222.142	TLSv1.2	188	Application Data
21	1.000000	28.109.151.6	192.168.222.199	TCP	68	443 → 23006 [RST] Seq=1603559556 Len=0
22	1.000000	192.168.222.199	28.109.151.6	TCP	68	23006 → 443 [ACK] Seq=1603559556 Len=0
23	1.000000	192.168.222.199	28.109.151.6	TLSv1.3	396	Client Hello
24	1.016666	28.109.151.6	192.168.222.199	TCP	72	Client Hello

**Packet Comments:**

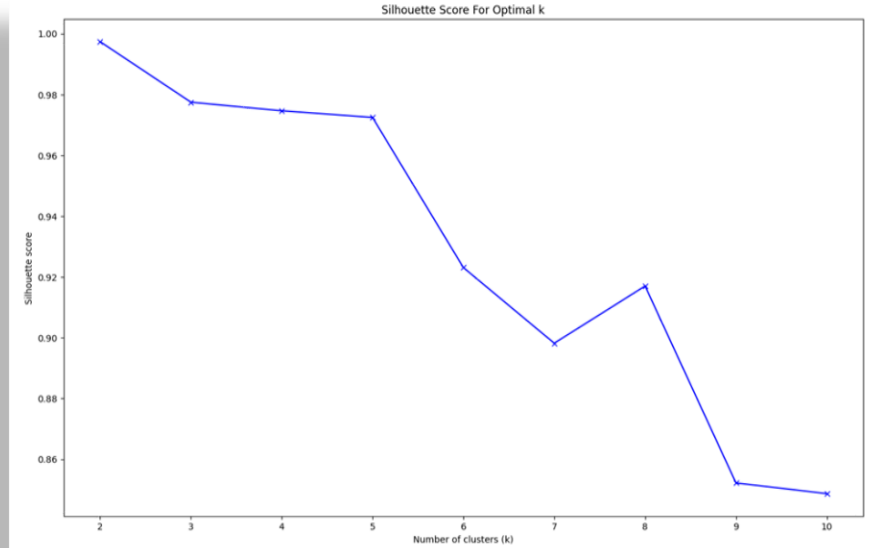
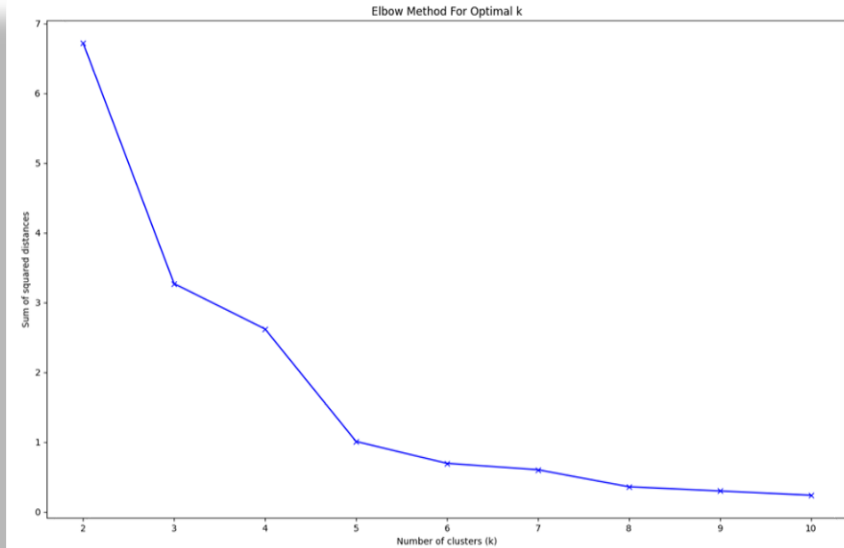
- Frame 1: 72 bytes on wire (576 bits), 72 bytes captured (576 bytes) on interface unknown, id 0
- Ethernet II, Src: AG051AC\_32:0d:18 (86:40:0c:32:0d:18), Dst: Sorinici2\_18:18:70 (18:c2:41:2a:18:70)
- Internet Protocol Version 4, Src: 192.168.222.142, Dst: 192.168.89.202
- User Datagram Protocol, Src Port: 50248, Dst Port: 443
- Beta (28 bytes)



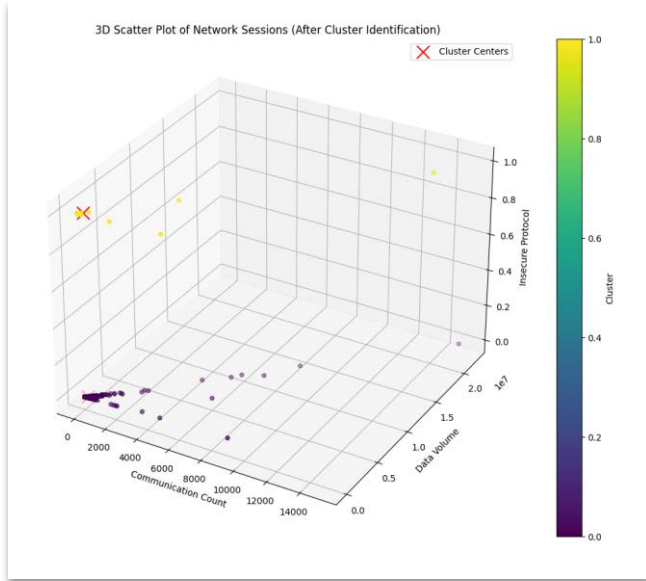
3D Scatter Plot of Network Sessions (Before Cluster Identification)



# ML Model – Identify Critical Clusters of Data



# ML Model – Output Asset Score

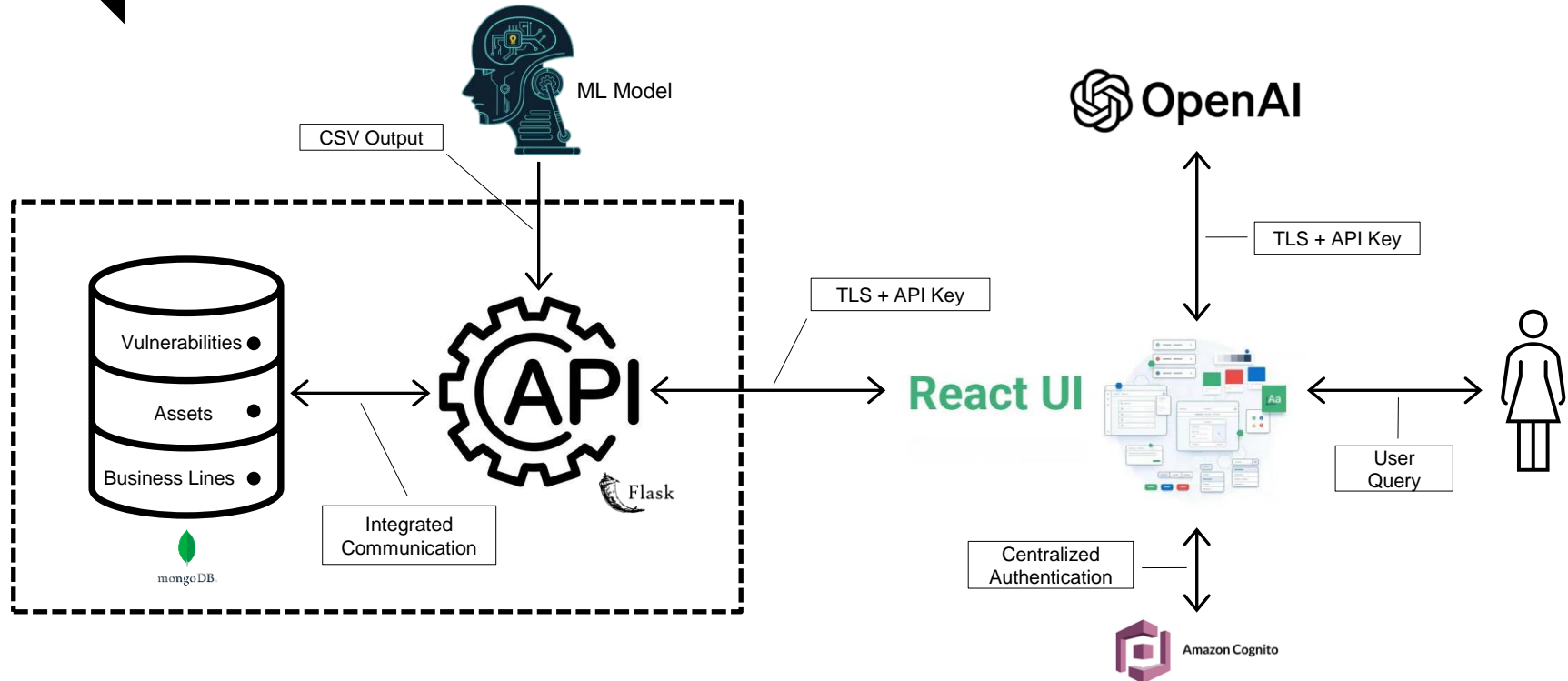


custom_hostname	operating_system	revenue_impacted	business_unit	communication_count	data_volume	insecure_protocol_sessions	asset_criticality_score
Gateway Firewall	nan	10,134,576	Network Infrastructure	170.00000	13768.00000	2.00000	5.80000
SALES-WS-06	Kali-Linux	50,144	Sales	1685.00000	598080.00000	28.00000	7.90000
FINANCE-WS-08	Win 10	1,110,402	Finance	74.00000	13484.00000	13.00000	5.70000
FINANCE-WS-09	Ubuntu	1,110,402	Finance	120.00000	28860.00000	9.00000	6.20000
HR-WS-03	Win 11	97,586	HR	5831.00000	5800408.00000	9.00000	9.30000
RD-WS-01	Kali-Linux	975,431	R&D	863.00000	242568.00000	12.00000	7.40000
RD-WS-07	Win 10	975,431	R&D	68.00000	37208.00000	7.00000	6.30000
SC-WS-04	Win XP	10,437,583	Supply Chain	19400.00000	20360192.00000	16.00000	10.00000
SC-WS-11	Win 11	10,437,583	Supply Chain	709.00000	654068.00000	7.00000	8.00000
MARKETING-WS-03	Ubuntu	51,125	Marketing	0.00000	0.00000	0.00000	1.00000
MARKETING-WS-05	Win 11	51,125	Marketing	184.00000	14872.00000	5.00000	5.80000





# AIVRM Architecture / Threat Modeling



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# Special Thanks!



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# Q and A

